K2FIVEBUILSUBC01	Category SUBSCR	Description K2 Five Builder User Subscription License (100-250 users)	s	DIR Price
	SUBSCR	K2 Five Builder User Subscription License (251-500 users)	\$	7.89
	SUBSCR	K2 Five Builder User Subscription License (501-10000 users)	\$	6.04
	SUBSCR SUBSCR	K2 Five Builder User SubscriptionLicense (1001 - 2500 users) K2 Five Builder User Subscription License (2501 - 5000 users)	\$	4.38 3.50
K2FIVEBUILSUBC06	SUBSCR	K2 Five Builder User Subscription License (5001 - 10000 users)	\$	3.21
	SUBSCR SUBSCR	K2 Five Builder User Subscription License (10001 - 25000 users) K2 Five Premier User Subscription License (100-250 users)	\$	2.63 22.82
	SUBSCR	K2 Five Premier User Subscription License (100-200 users)	\$	10.41
	SUBSCR	K2 Five Premier User Subscription License (501-1000 users)	\$	7.98
	SUBSCR SUBSCR	K2 Five Premier User Subscription License (1001 - 2500 users) K2 Five Premier User Subscription License (2501 - 5000 users)	\$	5.74 4.57
K2FIVEPREMSUBC06	SUBSCR	K2 Five Premier User Subscription License (5001 - 10000 users)	\$	4.18
	SUBSCR SUBSCR	K2 Five Premier User Subscription License (10001 - 25000 users) K2 Five Enterprise User Subscription License (100-250 users)	\$	3.50 29.74
	SUBSCR	K2 Five Enterprise User Subscription License (251-500 users)	\$	13.44
	SUBSCR	K2 Five Enterprise User Subscription License (501-1000 users)	\$	10.42
	SUBSCR SUBSCR	K2 Five Enterprise User Subscription License (1001 - 2500 users) K2 Five Enterprise User Subscription License (2501 - 5000 users)	\$	7.50 6.03
K2FIVEENTSUBC06	SUBSCR	K2 Five Enterprise User Subscription License (5001 - 10000 users)	\$	5.45
	SUBSCR SUBSCR	K2 Five Enterprise User Subscription License (10001 - 25000 users) K2 Five Builder User Limited Use Subscription License (100-250 users)	\$	4.57 17.55
	SUBSCR	K2 Five Builder User Limited Use Subscription License (251-500 users)	\$	7.89
	SUBSCR	K2 Five Builder User Limited Use Subscription License (501-1000 users)	\$	6.04
	SUBSCR SUBSCR	K2 Five Builder User Limited Use Subscription License (1001 - 2500 users) K2 Five Builder User Limited Use Subscription License (2501 - 5000 users)	\$	4.38 3.50
K2FIVEBUILSUBC06LM	SUBSCR	K2 Five Builder User Limited Use Subscription License (5001 - 10000 users)	\$	3.21
	SUBSCR SUBSCR	K2 Five Builder User Limited Use Subscription License (10001 - 25000 users) K2 Five Premier User Limited Use Subscription License (100-250 users)	\$	2.63 22.82
	SUBSCR	K2 Five Premier User Limited Use Subscription License (251-500 users)	\$	10.41
	SUBSCR	K2 Five Premier User Limited Use Subscription License (501-10000 users)	\$	7.98
K2FIVEPREMSUBC04LM K2FIVEPREMSUBC05LM	SUBSCR SUBSCR	K2 Five Premier User Limited Use Subscription License (1001 - 2500 users) K2 Five Premier User Limited Use Subscription License (2501 - 5000 users)	\$	5.74 4.57
K2FIVEPREMSUBC06LM	SUBSCR	K2 Five Premier User Limited Use Subscription License (5001 - 10000 users)	\$	4.18
	SUBSCR SUBSCR	K2 Five Premier User Limited Use Subscription License (10001 - 25000 users) K2 Five Enterprise User Limited Use Subscription License (100-250 users)	\$	3.50 29.74
	SUBSCR	K2 Five Enterprise User Limited Use Subscription License (100-230 users)	\$	13.44
K2FIVEENTSUBC03LM	SUBSCR	K2 Five Enterprise User Limited Use Subscription License (501-1000 users)	\$	10.42
	SUBSCR SUBSCR	K2 Five Enterprise User Limited Use Subscription License (1001 - 2500 users) K2 Five Enterprise User Limited Use Subscription License (2501 - 5000 users)	\$	7.50 6.03
K2FIVEENTSUBC06LM	SUBSCR	K2 Five Enterprise User Limited Use Subscription License (5001 - 10000 users)	\$	5.45
	SUBSCR SUBSCR	K2 Five Enterprise User Limited Use Subscription License (10001 - 25000 users) K2 Five Production Server Subscription License - Add-On	\$	4.57 33,705.00
	SUBSCR	K2 Five Non-Production Server Subscription License - Add-On	\$	14,445.00
K2FIVEANONFORMSUBC		K2 Five Anonymous User Server Subscription License - Add-On	\$	17,334.00
K2FIVECONPRODSUBC K2FIVECONNONPRODSU	SUBSCR SUBSCR	K2 connect Production Server Subscription License - Add-On K2 connect Non-Production Server Subscription License - Add-On	\$	19,260.00 6,741.00
K2CLOUDSTARSUBC01	SUBSCR	K2 Cloud Starter User Subscription License (100-250 users)	\$	11.70
	SUBSCR SUBSCR	K2 Cloud Starter User Subscription License (251-500 users) K2 Cloud Starter User Subscription License (501-1000 users)	\$	5.26 4.09
	SUBSCR	K2 Cloud Starter User Subscription License (301-1000 users) K2 Cloud Starter User SubscriptionLicense (1001 - 2500 users)	\$	2.92
	SUBSCR	K2 Cloud Starter User Subscription License (2501 - 5000 users)	\$	2.34
	SUBSCR SUBSCR	K2 Cloud Starter User Subscription License (5001 - 10000 users) K2 Cloud Starter User Subscription License (10001 - 25000 users)	\$	2.10 1.75
K2CLOUDBUILSUBC01	SUBSCR	K2 Cloud Builder User Subscription License (100-250 users)	\$	17.55
	SUBSCR SUBSCR	K2 Cloud Builder User Subscription License (251-500 users) K2 Cloud Builder User Subscription License (501-1000 users)	\$	7.89 6.04
	SUBSCR	K2 Cloud Builder User Subscription License (301-1000 users) K2 Cloud Builder User SubscriptionLicense (1001 - 2500 users)	\$	4.38
	SUBSCR	K2 Cloud Builder User Subscription License (2501 - 5000 users)	\$	3.50
	SUBSCR SUBSCR	K2 Cloud Builder User Subscription License (5001 - 10000 users) K2 Cloud Builder User Subscription License (10001 - 25000 users)	\$	3.21 2.63
K2CLOUDPREMSUBC01	SUBSCR	K2 Cloud Premier User Subscription License (100-250 users)	\$	22.82
	SUBSCR SUBSCR	K2 Cloud Premier User Subscription License (251-500 users) K2 Cloud Premier User Subscription License (501-1000 users)	\$	10.41 7.98
	SUBSCR	K2 Cloud Premier User Subscription License (1001 - 2500 users)	\$	5.74
	SUBSCR	K2 Cloud Premier User Subscription License (2501 - 5000 users)	\$	4.57
	SUBSCR SUBSCR	K2 Cloud Premier User Subscription License (5001 - 10000 users) K2 Cloud Premier User Subscription License (10001 - 25000 users)	\$	4.18 3.50
K2CLOUDENTSUBC01	SUBSCR	K2 Cloud Enterprise User SubscriptionI License (100-250 users)	\$	29.74
	SUBSCR SUBSCR	K2 Cloud Enterprise User Subscription License (251-500 users) K2 Cloud Enterprise User Subscription License (501-1000 users)	\$	13.44 10.42
	SUBSCR	K2 Cloud Enterprise User Subscription License (1001 - 2500 users)	\$	7.50
K2CLOUDENTSUBC05	SUBSCR	K2 Cloud Enterprise User Subscription License (2501 - 5000 users)	\$	6.03
	SUBSCR SUBSCR	K2 Cloud Enterprise User Subscription License (5001 - 10000 users) K2 Cloud Enterprise User Subscription License (10001 - 25000 users)	\$	5.45 4.57
K2CLOUDAFSUBC	SUBSCR	K2 Cloud Anonymous User Server Subscription License - Add-On	\$	17,334.00
	SUBSCR SOFT	K2 Cloud Non-Production Environment Subscription License - Add-On (for Starter ar K2 Production Server License	\$	5,778.00 33,705.00
K2INUSL2013	SOFT	K2 Internal Named User Licenses	\$	96.30
	SOFT	K2 Non-Production Server License	\$	14,445.00
	PS PS	K2 Training Onsite - 1 week K2 Installation Services, per environment	\$	14,445.00 6,702.48
K2INSTL02	PS	K2 Installation Services, 1 week	\$	7,704.00
	PS PS	K2 Solution Analysis and Planning - 1 Week Discovery K2 Solution Analysis and Planning - 2 Week Discovery	\$	17,815.50 35,631.00
K2CSRMTBP312012	PS	K2 Consulting Services - Business Analyst	\$	148.30
	PS PS	K2 Consulting Services - Off Shore Quality Assurance	\$	77.04
	PS PS	K2 Consulting Services - Off-Shore Solution K2 Consulting Services - Off-Shore Senior Solution	\$	96.30 115.56
K2CSRMTBP352012	PS	K2 Consulting Services - Quality Assurance Engineer	\$	148.30
	PS PS	K2 Consulting Services - Delivery Manager K2 Consulting Services - Business Analyst (Includes Expenses)	\$	210.90 190.67
K2CSRMTBP412012	PS	K2 Consulting Services - Quality Assurance Engineer (Includes Expenses)	\$	190.67
	PS PS	K2 Consulting Services - Delivery Manager (Includes Expenses)	\$	253.27
	PS PS	K2 Consulting Services - Technical Infrastructure Consultant K2 Consulting Services - Senior Infrastructure Consultant	\$	148.30 189.71
K2CSRMTBP452012	PS	K2 Consulting Services - Solution Consultant	\$	189.71
	PS PS	K2 Consulting Services - Senior Solution Consultant K2 Consulting Services - Solution Architect	\$	210.90 233.05
	PS PS	K2 Consulting Services - Solution Architect K2 Consulting Services - Engagement Project/Program Lead	\$	233.05 360.16
(2001(WIT DF 402012	PS	K2 Consulting Services - Technical Infrastructure Consultant (Includes Expenses)	\$	190.67
K2CSRMTBP492012	PS	K2 Consulting Services - Senior Infrastructure Consultant (Includes Expenses) K2 Consulting Services - Solution Consultant (Includes Expenses)	\$	232.08
K2CSRMTBP492012 K2CSRMTBP502012	PS			
C2CSRMTBP492012 C2CSRMTBP502012 C2CSRMTBP512012 C2CSRMTBP522012	PS PS	K2 Consulting Services - Senior Solution Consultant (Includes Expenses)	\$	253.27
K2CSRMTBP492012 K2CSRMTBP502012 K2CSRMTBP512012 K2CSRMTBP522012 K2CSRMTBP532012	PS PS	K2 Consulting Services - Senior Solution Consultant (Includes Expenses) K2 Consulting Services - Solution Architect (Includes Expenses)	\$	253.27 275.42
C2CSRMTBP492012 C2CSRMTBP502012 C2CSRMTBP512012 C2CSRMTBP52012 C2CSRMTBP532012 C2CSRMTBP532012 C2CSRMTBP542012	PS	K2 Consulting Services - Senior Solution Consultant (Includes Expenses)	\$	253.27 275.42 306.23 1,309.68

IENTO6	K2 Mentoring Services - Senior Solution Consultant (per daily rate) K2 Mentoring Services - Solution Architect (per daily rate) K2 Mentoring Services - Engagement Project/Program Lead (per daily rate) K2 Mentoring Services - Technical Infrastructure Consultant (per week rate) K2 Mentoring Services - Senior Infrastructure Consultant (per week rate) K2 Mentoring Services - Solution Consultant (per week rate) K2 Mentoring Services - Solution Consultant (per week rate) K2 Mentoring Services - Solution Consultant (per week rate) K2 Mentoring Services - Solution Architect (per week rate) K2 Mentoring Services - Solution Architect (per week rate) K2 Mentoring Services - Sulvina Architect (per daily rate) K2 Mentoring Services - Quality Assurance Engineer (per daily rate)	\$ \$ \$ \$ \$ \$ \$ \$	1,858.59 2,056.01 2,325.65 6,220.98 7,936.08 7,936.08 8,828.78 9,765.78
IENTO8	K2 Mentoring Services - Engagement Project/Program Lead (per daily rate) K2 Mentoring Services - Technical Infrastructure Consultant (per week rate) K2 Mentoring Services - Senior Infrastructure Consultant (per week rate) K2 Mentoring Services - Solution Consultant (per week rate) K2 Mentoring Services - Senior Solution Consultant (per week rate) K2 Mentoring Services - Senior Solution Consultant (per week rate) K2 Mentoring Services - Solution Architect (per week rate) K2 Mentoring Services - Engagement Project/Program Lead (per week rate) K2 Mentoring Services - Business Analyst (per daily rate)	\$ \$ \$ \$ \$	2,325.65 6,220.98 7,936.08 7,936.08 8,828.78 9,765.78
IENT09	K2 Mentoring Services - Technical Infrastructure Consultant (per week rate) K2 Mentoring Services - Solution Consultant (per week rate) K2 Mentoring Services - Solution Consultant (per week rate) K2 Mentoring Services - Senior Solution Consultant (per week rate) K2 Mentoring Services - Solution Architect (per week rate) K2 Mentoring Services - Engagement Project/Program Lead (per week rate) K2 Mentoring Services - Business Analyst (per daily rate)	\$ \$ \$ \$	6,220.98 7,936.08 7,936.08 8,828.78 9,765.78
IENT11	K2 Mentoring Services - Solution Consultant (per week rate) K2 Mentoring Services - Senior Solution Consultant (per week rate) K2 Mentoring Services - Solution Architect (per week rate) K2 Mentoring Services - Engagement Project/Program Lead (per week rate) K2 Mentoring Services - Business Analyst (per daily rate)	\$ \$ \$	7,936.08 8,828.78 9,765.78
IENT12	K2 Mentoring Services - Senior Solution Consultant (per week rate) K2 Mentoring Services - Solution Architect (per week rate) K2 Mentoring Services - Engagement Project/Program Lead (per week rate) K2 Mentoring Services - Business Analyst (per daily rate)	\$ \$ \$	8,828.78 9,765.78
IENT13	K2 Mentoring Services - Solution Architect (per week rate) K2 Mentoring Services - Engagement Project/Program Lead (per week rate) K2 Mentoring Services - Business Analyst (per daily rate)	\$	9,765.78
IENT15	K2 Mentoring Services - Business Analyst (per daily rate)		44 040 57
ENT16		\$	11,046.57
ENT17		\$	1,309.68
ENT18	K2 Mentoring Services - Delivery Manager (per daily rate)	\$	1,858.59
IENT20 PS	K2 Mentoring Services - Business Analyst (per week rate)	\$	6,220.98
	K2 Mentoring Services - Quality Assurance Engineer (per week rate)	\$	6,220.98
REDT01 PS	K2 Mentoring Services - Delivery Manager (per week rate) K2 Service Credits (prepayment) - for REMOTE services - 1-99 credits	\$	8,828.78 192.60
REDT02 PS	K2 Service Credits (prepayment) - for REMOTE services - 1-99 credits K2 Service Credits (prepayment) - for REMOTE services - 100 - 249 credits	\$	182.97
REDT03 PS	K2 Service Credits (prepayment) - for REMOTE services - 250 - 499 credits	\$	173.34
REDT04 PS	K2 Service Credits (prepayment) - for REMOTE services - > 500 credits Maintenance	\$	163.71
INTCNP MAINT	Annual Maintenance and support for K2 Software - Support (Calculated at the listed price of every \$100 to the total amount of software license owned) - MUST be used with purchase of perpetual licenses.	\$	20.00
INTCSTEXTEND MAINT	STANDARD Extended Term Annual Maintenance and support for K2 software versions that have reached End-of-Life - (Calculated at the listed price of every \$100 to the total amount of software license owned) - ONLY USED for existing perpetual license holders.	\$	10.00
INTCPREMEXTEND MAINT	PREMIER Extended Term Annual Maintenance and support for K2 software versions that have reached End-of-Life (Calculated at the listed price of every \$100 to the total amount of software license owned) - ONLY USED for existing	\$	10.00
INTC10 MAINT	Annual Maintenance and support for K2 software - Gold Level Support - (Calculated at the listed price of every \$100 to the total amount of software license owned) - ONLY USED when net software fees is \$150K or greater.	•	
SEA01 MAINT	Owned Control Of the Wild The Source Tees is 9 FOOM in gleater. Premier Support - Everday After-hours Support (24/7) per unit - (Calculated at the listed price of every \$100 to the total amount of software license owned) - ONLY USED When purchasing support renewals.	۹	17.50
SMR01 MAINT	Premier Support - Multi-regional Support (1 additional region) per Unit - (Calculated at the listed price of every \$100 to the total amount of software license owned) - ONLY USED when purchasing support renewals.	\$	5.00
SMR02 MAINT	Premier Support - Multi-regional Support (2 or more additional regions) per Unit - (Calculated at the listed price of every \$100 to the total amount of software license owned) - ONLY USED when purchasing support renewals.	\$	10.00
SES01 MAINT	Premier Support - Extended Support per Unit - (Calculated at the listed price of every \$100 to the total amount of software license owned) - ONLY USED when purchasing support renewals.	\$	20.00
NITO MAINIT	RENEWAL ORDERS ONLY Previous year's maintenance price x 1.03 = Renewal	•	22.50
INTC MAINT INTCRF MAINT	Sale Price. (Maintenance available to existing perpetual license holders only.) Annual Maintenance and support for K2 Software Reinstatement Fee	\$	22.50 2,447.69

Part Number	Category	Description	DIR Price

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		SourceCode North America K2 Price Schedule	
Part Number	Category	Description	DIR Price

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		Price Schedule	
Part Number	Category	Description	DIR Price

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Part Number Category Description DIR Price			Price Schedule	
	Part Number	Category	Description	DIR Price

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SourceCode North America -- K2 Price Schedule Part Number Category DIR Price Description

Part Number	Category	Price Schedule Description	DIR Price

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Part Number	Category	Description	DIR Price